

## **Hitachi presents ZX210LC-7 with factory-fitted Leica Geosystems solution at Bauma**

To demonstrate its expanding range of connected machinery at Bauma, Hitachi Construction Machinery (Europe) NV (HCME) is showcasing a Zaxis-7 medium excavator with a 3D machine control solution from Leica Geosystems. This has been fitted in HCME's factory in Amsterdam as part of the new Hitachi Customised Solutions platform.

Adding Leica Geosystems machine control technology to the ZX210LC-7 increases efficiency on the job site while lowering running costs. It also enables work to be completed on time, on specification and on budget, safely and sustainably. From simple slope grading to blind and submerged cuts, the machine control solution provides operators with an easy-to-use system to rapidly excavate to the reference design. This ensures more uptime and operator satisfaction.

The partnership between HCME and Leica Geosystems, part of Hexagon, brings numerous benefits to customers. Both the machine and system are covered by HCME warranty and undergo extensive testing to ensure optimum machine calibration.

In addition, customers can choose from several options through their authorised Hitachi dealer and will benefit from a simplified purchasing and delivery process. The financing for both the excavator and the additional Leica Geosystems machine control technology can be combined in a single package.

Thanks to this partnership, customers will also benefit from Leica Geosystems hands-on training upon machine delivery. The Leica Geosystems solution is designed and proven to work optimally with Hitachi excavators, improving their lifetime value when OEM-fitted.

### **First-choice solutions provider**

HCME Solution Linkage Manager Ryo Kurihara says: "By taking advantage of a factory-fitted Leica Geosystems solution, operators can start work immediately after machine delivery. Also, owners have peace of mind that the machine control system has been installed and tested to Hitachi standards, and it will be fully supported by their local Hitachi dealer in conjunction with the local Leica Geosystems specialists.

"We are pleased to offer this new turnkey option to customers, which will not only save them time, but also make their Hitachi excavators even more efficient, productive, and versatile. By delivering customised solutions such as this, we aim to become their first-choice solutions provider."